

# Practice Summary



## CTG Federal is a NetApp Prestige level reseller, the highest partner level in the NetApp Partner Sphere Program, with expertise across the U.S. Federal spectrum.

Headquartered in the Washington D.C. area, we are a small business with satellite offices throughout the United States. Additionally, CTGF is ISO 9001:2015 and CMMC L2 C3PAO Certified, has been recognized on the prestigious CRN Tech Elite 250, CRN Solution Provider 500, & has been annually certified as a "Great Place To Work" rated by our employees for several years running.

CTG Federal delivers unrivaled expertise and value to federal agencies looking to simplify, streamline, and modernize their data infrastructures with NetApp solutions. We are one of only a handful of value-added resellers that carry NetApp A-Team membership. As NetApp A-Team members, we have access to privileged product roadmap information, product and corporate engineering, and escalations support services. In fact, our staff helps write the engineering certification exams for industry. In addition, we offer:

- A century of combined NetApp experience within our sales, engineering and operations staff.
- A sales and engineering staff that is fully certified and NetApp-accredited on the full portfolio of NetApp solutions and products.
- Best practices on the design, architecture and sizing of NetApp solutions.
- NetApp product updates and NDA (non-disclosure agreement) roadmaps to help agencies future-proof their modernization plans.
- Promotional pricing, discount programs and value-added price breaks.
- Speed, efficiency and accuracy in booking, shipping and tracking customer purchases.
- Dedicated and knowledgeable post-sales, logistical, and customer service support (CTG Nurture Team).
- NetApp-certified and accredited engineering staff for pre-sales support and post-sales implementation and migration work.
- U.S. Citizen, U.S.-based, TS- and Q-cleared personnel at all levels of sales and engineering.

### Notable NetApp Specializations

#### SOLUTION COMPETENCIES

- Hybrid Multicloud with VMware
- FlexPod Converged Infrastructure with Cisco
- Data Protection with Commvault
- AI with FlexPod AI
- AI with NVIDIA DGX

#### SERVICES CERTIFIED TRACKS

- ONTAP Integration
- ONTAP Data Protection
- FlexPod Integration
- ONTAP SAN Integration



### NetApp Awards Earned



- 2019** Growth Partner of the Year
- 2020** FY20 Civilian Partner of the Year
- 2021** FY21 Civilian Partner of the Year
- 2022** FY22 Civilian Partner of the Year
- 2023** FY23 Civilian Partner of the Year
- 2023** Top Revenue Producing FlexPod Partner for the Americas
- 2024** FY24 Civilian Partner of the Year
- 2025** FY25 USPS, DoD Partner of the Year

## U.S. Federal Contracting Capabilities

CTG Federal holds contracts for NASA SEWP V and GSA MAS as well as access to a broad swath of contracts notated in the table below.

CIO-CS	FAA SAVES
GSA	DLA SOE Troop Support
FirstSource II	8a Small Business Direct Award
SPAWAR C2 MAC	Agency Specific BPA's & Marketplaces
DoD ESI	USAF 2GIT
DOE ICPT	

## Philanthropy

CTG Federal is committed to providing opportunity, health, comfort, happiness, & inspiration to people in our community & around the globe. We launched the CTG Foundation® (501c 3) nonprofit foundation aimed at helping underprivileged children overcome generational cycles of poverty.

Please visit [www.ctgfoundation.org](http://www.ctgfoundation.org) to learn more about it.

**Tim McCarthy**

NetApp Practice Director | CTG Federal

## About CTG Federal

CTG Federal, a Cohesive Technology Group company, is a small business that excels in servicing dozens of federal defense, intelligence, and civilian organizations with best-in-class information technology. Our experienced team of sales and engineering professionals design and deliver IT hardware and software solutions that save time and money for our customers. Headquartered in Virginia, we have dedicated resources in all regions across the continental United States.

### Contracts

**DUN & Bradstreet:** 080932836

**UEI:** G2D4Q7UKR5P5

**CAGE Code:** 7ZHE9

**NAICS Code(s):** 541519

#### NASA SEWP V

**Contract Number:** NNG15SD12B

**Group:** Group B\_Small Business

#### GSA Multiple Award Schedule (MAS)

**Contract Number:** 47QTCA25D003P

#### DOE ICPT

**Contract Number:** ICPT CISCO BOA 4I-30062-0008A

#### Dell Technologies ICPT Agreement

**Contract Number:** 4I-31841 Small Business

#### Horizon ELA

**Contract Number:** W519TC-25-D-A005

#### ITES-4H

**Contract Number:** W519TC25DA013



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